## HARIMA CHEMICALS GROUP, INC.

## Consolidated Financial Results Highlights

4Q 2021 (fiscal year ended March 31, 2022)


As of April 28, 2022

Consolidated Financial Results-4Q (FY2020-FY2021)

Unit : $¥$ million

|  | 4Q FY2021 | 4Q FY2020 | Diff. | FY2022 <br> Forecast |
| :---: | :---: | :---: | :---: | :---: |
| Net Sales | 76,093 | 62,850 | $\begin{array}{r} +13,242 \\ (+21.1 \%) \end{array}$ | 88,000 |
| Operating income | 3,250 | 1,576 | $\begin{array}{r} +1,674 \\ (+106.2 \%) \end{array}$ | 2,000 |
| Ordinary income | 3,433 | 1,093 | $\begin{array}{r} +2,340 \\ (+214.0 \%) \end{array}$ | 2,800 |
| Net income (Harima Chemicals Group, INC) | 1,746 | 1,091 | $\begin{array}{r} +654 \\ (+60.0 \%) \end{array}$ | 2,000 |
| Net income Per Share | $\begin{array}{r} \text { Yen } \\ 69.42 \end{array}$ | $\begin{array}{r} \text { Yen } \\ 43.44 \end{array}$ | $\begin{array}{r} \text { Yen } \\ +25.98 \end{array}$ | $\begin{array}{r} \text { Yen } \\ 79.47 \end{array}$ |

Consolidated Financial Results-4Q (FY2017-FY2021)
Unit : $¥$ million

## Net Sales




4Q FY2017 4Q FY2018 4Q FY2019 4Q FY2020 4Q FY2021
2

Net Sales by Region - 4Q (FY2019-FY2021)

| Resins and Tall Oil Products |  |  | YoY |
| :---: | :---: | :---: | :---: |
| 18,188 | 14,783 | 17,566 | - Printing ink resins |
| 419 | -490 | 90 | - Sales stayed the same as in FY2020-4Q <br> - Paint resins <br> - Synthetic rubber emulsifiers <br> - Sales increased |
|  |  |  |  |
|  |  |  |  |
| $\text { 4Q FY2019 } 4 Q \text { FY2020 } \quad 4 Q \text { FY2021 }$ |  |  |  |
| Paper Chemicals |  |  | $\begin{aligned} & \text { - Japan } \\ & \text { - Sales increased owing to higher } \end{aligned}$ |
| 18,9281,838 | 18,481 | 21,174 | demand for paper and paperboard - China |
|  | 1,987 | 1,650 | in demand for paper and |
| 4Q FY2019 4Q FY2020 4Q FY2021 |  |  | - Sales increased owing to higher demand for paper and paperboard |
|  |  |  |  |  |  |

- Japan
- Sales increased owing to higher demand for paper and paperboard
- China
- Strong sales owing to recovery in demand for paper and paperboard
- U.S.
- Sales increased owing to higher demand for paper and paperboard

Electronic Materials


Net Sales Operating income

Unit : ¥million YoY

- Aluminum brazing materials for automobile heat exchangers
- Soldering materials
- Resins for semiconductors - Sales increased


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- Adhesive resins
- Printing ink resins
- Sales increased

Net Sales by Region - 4Q (FY2020-FY2021)

Unit : ¥million

FY2021 Net Sales
76,093

FY2020 Net Sales
62,850


